Venture Capital / Private Equity Partnership Conference

創業投資/私募投資合伙會議

September 13, 2004

Room 301, Hong Kong Convention and Exhibition Centre

二零零四年九月十三日

香港會議展覽中心301室



In association with 協辦



Hong Kong General Chamber of Con 香港總商會1861



The past year is one of extraordinary recovery for private equity in Hong Kong and Asia. The industry has seen a healthy rise in activities relating to exits, fund raising, new markets and new paradigms. Private equity in Asia Pacific has grown from one asset class, development capital, to the full range of private equity products including buyouts, technology, mezzanine and distressed debt. The industry has not only weathered the crises of 2001 to 2003, it has strengthened its value added role in assisting companies in creating value through enhanced business strategies and management, financial engineering, governance and communication. Many of the companies supported by private equity have recently achieved excellent returns as evidenced by the steady stream of exits throughout the year.

The Venture Capital Partnership Conference organised in association with the Hong Kong General Chamber of Commerce is the major annual event for the HKVCA. This year the discussions will focus on how venture capitalists and private equity funds have invested with excellent results and the opportunities they now seek to sustain this trend. It will provide an understanding of the way they support a company and the value they add to achieve the next level of development. The conference will be useful for CEOs, CFOs, corporate executives, entrepreneurs as well as leading industry practitioners.

This is an excellent opportunity to meet many of the leading private equity firms and professionals operating in Asia.

Morning session

0830 Registration

0900 Opening remarks

Hanson Cheah, Chairman, HKVCA

Anthony Nightingale, Chairman, HKGCC

0915 Landscape

The past 5 years were fraught with a series of crises. But the future looks bright. Reflections on how VCs and their companies have found creative ways of coping with the challenges while seeking new opportunities.

- The range and growth of domestic and regional private equity funds
- The challenges and how they were overcome

Moderator: K.O. Chia, Managing Director, Walden Int'l Speakers:

David Chow, General Partner, Pacific Venture Partners Wang Songqi, Chief Secretary, Beijing VCA Alain Vandenborre, Chairman, Singapore VCA Michael Cronin, EVP, ASIMCO Technologies

1030 Coffee break

1100 Exits and Returns

With the improvement in investment environment throughout Asia, companies backed by VC/PE have made excellent returns and are now poised for growth into the next level.

- Cases covering different sectors on how value was created
- Is the trend sustainable

Moderator: Allan Homeming, Director, PPM Ventures Speakers:

Humphrey Leung, President, Solomon Systech Ming Lu, Partner, JP Morgan Partners Asia Adrian Warner, Director, CVC Asia Pacific

1230 LunchKeynote speaker Victor Fung, Chairman, Li&Fung

Sponsored by:



RICHARDS BUTLER 奏 伯 禮 律 師 行

Afternoon session

1400 Flow of Funds

Asia private equity investment environment has benefited from a number of positive factors in the recent year and intrigued institutional investors to reconsider their view and to re-evaluate their allocation of funds to Asia.

- . Why the Interest in Asia today?
- Return Expectation and other considerations
- Views on new relationships

Moderator: Eric Chan, Partner, Pantheon Capital Speakers:

Christoph Rubeli, Partner, Partners Group Mitsuru Koguchi, Director, Sumitomo Trust Richard Radez, President, Russell&Co.

1500 New Opportunities

Where are the new opportunities in Asia that will generate substantial returns? Venture capitalist, private equity investors and entrepreneurs define strategies for new areas of growth.

- Manufacturing, Telecom, Logistics
- Regional and China strategies

Moderator: Jamie Paton, Director, 3i Asia Pacific Speakers:

Jong-Dae Lee, CEO, China HealthCare Holdings Emmett Thomas, President, Asia Pacific, Monitor Group Josephine Price, Managing Director, CLSA Private Equity Kathy Xu, Partner, Baring Private Equity Partners

1600 Coffee break

1630 The Capital Markets

How the recent changes and reforms in the capital markets have assisted the growth of private equity in the region.

- Current market environment
- Helping businesses develop strong financial structures: Debt, IPO, Refinancing

Moderator: Nick Seddon, Regional Managing Partner, DLA Asia

Speakers:

Frank Au, Managing Director, Latitude Capital Group Peter Kuo, Senior VP, WR Hambrecht +Co.

1730 Closing discussion

Observations from the panel. Speakers:

Marcus Thompson, CIO, HSBC Private Equity Roger Marshall, Managing Director, Persimmon Capital Hanson Cheah, Managing Partner, AsiaTech Ventures

Venture Capital / Private Equity Partnership Conference

創業投資/私募投資合伙會議

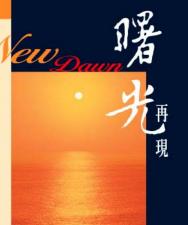
September 13, 2004
Room 301, Hong Kong Convention and Exhibition Centre
二零零四年九月十三日

香港會議展覽中心301室



In association with 協辦





Venture Capital/Private Equity Partnership Conference

Reservation

(Registration form must be received with payment by 10 September 2004)

September 13, 2004 (Monday)

To: The Hong Kong General Chamber of Commerce, 22/F, United Centre, 95 Queensway, HK Attn: Ms Joe Cheng Tel: (852)2823 1255 Fax: (852)2527 9843 Email: joe@chamber.org.hk

Company Name:		
Attendee Name (Mr./Ms.):	Position:	
Contact person:	Address:	
Tel:Fax:	Email:	
□HKVCA Member □HKGCC Membership No.:		
Member @HK\$900Non-member @H	HK\$1200Total Amount: HK\$	
□ Payment by Cheque: (Payable to The Hong Kong General Chamber of Commerce, pls mark 'S40913EN' at the back of the cheque) Cheque No.:		
□ Payment by Credit Card : Visa / MasterCa	ardExpiry Date:	
Credit Card No.:Total Amount: HK\$		
Name of Cardholder:	Signature:Date:	
_	Date:]	
Cancellation must be made in writing at least 7 working days prior to the event. No refund will be made after confirmation.		
For more information, please visit <u>www.chamber.org.hk</u> or <u>www.hkvca.com.hk</u> <note: available="" be="" interpretation="" into="" mandarin="" on="" simultaneous="" site="" will=""></note:>		
Choice. Simultaneous interpretation into manual in will be available on site?		

Sponsored by:















Supporting organizations:



